

Becoming an imtmedical sales partner will increase your opportunities in the future. We would like to invite you to give us an idea about your buy markets and organization.

Apply to become an imtmedical sales partner by filling in the business partner application form below:

<i>Company</i>	<input type="text"/>		
<i>Year Founded</i>	<input type="text"/>	<i>Number of Employees</i>	<input type="text"/>
<i>First Name</i>	<input type="text"/>	<i>Last Name</i>	<input type="text"/>
<i>Title</i>	<input type="text"/>	<i>Position</i>	<input type="text"/>
<i>Email</i>	<input type="text"/>	<i>Website</i>	<input type="text"/>
<i>Street</i>	<input type="text"/>	<i>Number</i>	<input type="text"/>
<i>City</i>	<input type="text"/>	<i>Zip Code</i>	<input type="text"/>
<i>Country</i>	<input type="text"/>	<i>Phone</i>	<input type="text"/>
<i>Fax</i>	<input type="text"/>		

How would you categorize your company?

- Reseller
- Manufacturer
- Independent

Which customer categories do you generate business from?

- End User
- Dealers
- Government
- Others

What were your annual sales in 2007? (EUR)

- < 5'000'000
- < 10'000'000
- < 20'000'000
- > 20'000'000

How many sales people (inside sales / field sales) are in your organization?

How many locations does your company have?

Do you offer any of below services?

- Repair
- Measurement
- Calibration
- Maintenance

What product categories does your company represent?

- Homecare Ventilators
- ICU ventilators
- Testing devices
- Accessories

Which of the following imtmedical products would your company like to sell?

- Ventilators
- Biomedical Testing Devices
- Medical Air Compressors
- Test Lungs

Which of the following ventilation products does your company currently sell?

- Resmed/Saime
- Respirationics
- Versamed
- Covidien (Tyco)
- Others: _____

What is the potential market for ventilators in your area? (EUR)

- < 5'000'000
- < 10'000'000
- < 20'000'000
- > 20'000'000

What other companies and products do you represent?

Company 1

Company 2

Company 3

What tradeshow(s) did you attend recently as an exhibitor?

Do you advertise? Which publications?

Do you have a demo area where you show your products?

Are you willing to buy an imtmedical bellavista demo unit to install at your facility?

- yes
- no

Thank you for your interest! You will be contacted as soon as possible.